



we make it happen as world is a small place,



# comprehensive growth for righteous minds

We help Companies convert their aspirations and bring quantum jump in business performance by rapidly developing and sustaining a significant competitive edge. We have absorbed various well-known management philosophies to nurture and strengthen the core of Consulting.

CGR MINDS is not just a business consulting company, it has a committed mission to transform businesses. As consultants we support business leaders to achieve their ambitious targets across the globe resulting into

consistent growth for their companies. Our association with our clients always writes and inspired success story for the institution and energies their teams for a sustainable growth.

Started as a Consulting company with a clear vision to support organizations, to convert their aspirations into reality by multiplying their bottom-line. Our major clients are starting from SMEs, MSMEs to large companies having a vision to attain exponential growth and expand their business across the border.

Our value system has taught us to have commitment to commitment, pride for our organization, our clients and each other, pride for our work and deliverables. We have conviction by believing my own self, believing the organization, believing that victory is just beyond the obstacles. We are pro-active with a culture of advance planning, planning to enable productivity and results, reviewing current reality and taking expeditious actions.





CGR MINDS believes in transparent communication, acknowledging accomplishments and breakdowns, standing for our potential and improvement scope. We respect celebrating diversity in skills, perspectives and backgrounds, respecting every member in company & at client place, respecting roles and accountability, listening deeply, differing perspectives, respecting my own—self.

We work with clients only when we are confident that we can multiply their profits and bring sustainable changes in their organization, we remain engaged and a stakeholder through the course of the implementation period, along with our clients and partners.

We design our fees to benefit client in such a way, that client finds a complete win-win for all stake holders. We always agree with the client about the complete solution, before starting the engagement and we always share our knowledge base and transfer competence to make the self-sustaining growth.

With the evolving market dynamics and competitive landscape comes a new reality, one that has to be addressed, yet continues to be ignored by even the largest multinationals.

"How do we make a change happen that will once for all change the direction of the business corporations"

We believe that a chain is only as strong as its weakest link. While this idiom may have been overused, in scientific management it still holds true today and forms the basis of optimization.

#### Win-Win with our Client & Partners

- We work with clients only when we are confident that we can multiply their profits and bring sustainable changes in their organization within 1 – 2 years
- We remain engaged and a stake-holder through the course of the implementation period, along with our clients and partners.
- We design out fees with our client in such a way that bulk of our fees gets linked to delivery of results
- We always agree with the client about the complete solution, before starting the engagement
- We share our knowledge base and transfer competence to make the selfsustaining growth.





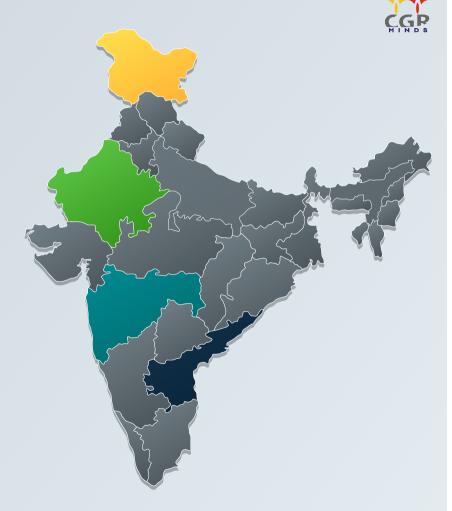
GYM is an Investor's Bank where there is a consortium of many industrialists or investors, who are looking for the investment in various innovative ventures, business ideas, start-ups and profitable business transactions, happening across the world.

Investor of GYM have opportunity to grow their money 4 to 18 times depending upon the period, vertical of the venture and arrangement of investor with the project management organization.



Any organization entering a new country is similar to a new born baby, which needs a complete hand holding with care, trust, love, affection to understand and learn market, customer behaviour, resources, rules, culture, Tax and Legal structures.

We not only help in whole entry process but we also manage marketing, sales expansions, & on desirable basis brings the investors and remain stake holder till the organization is successfully on the "Process of On-Going Improvement" & making more and more profit now and in future.







# We make business growth possible

For companies willing to expand or enter in to a country like India or vice versa, it is very hard for companies to find Importers for less known brands, importers negotiate price to rock bottom, due to less awareness

After the COVID pandemic, there have been many challenges for smaller to largest companies in different way. Many have lost sales and any are losing their business, many don't find a way to come back in the market. Smaller organizations are becoming smaller and/or are on the verge of getting disappeared. With an objective to bring business and growth for all we are creating an environment where all are going to win...

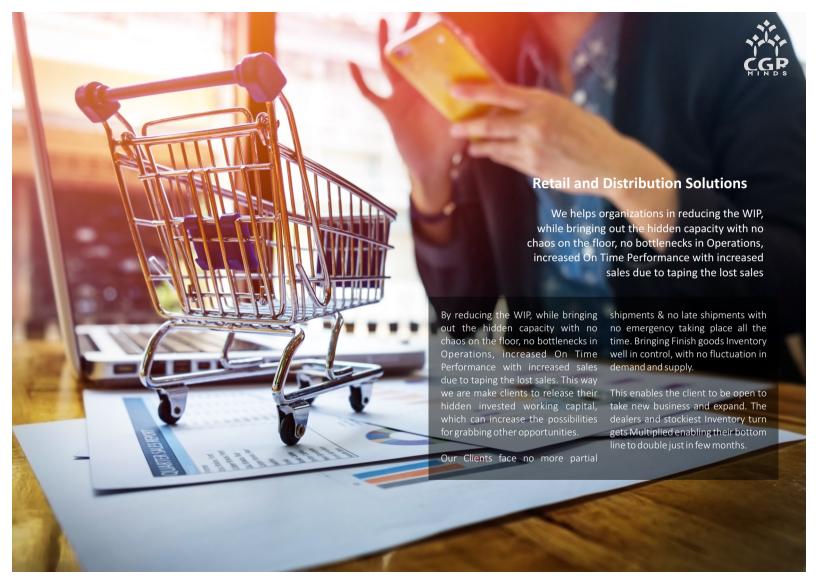
We have objective to empower people and the businesses, specially SME or MSME, Manufacturers, brand owners, having variety of products.

We do business on Ethics, value system, truth & transparency. With an objective to empower people and the businesses. Specially SME or MSME, Manufacturers, brand owners, having variety of products. We create the Distribution Network of variety of products, in India and in multi-countries. We have partners in Thailand, Canada, India and Mexico. The company is dedicated to introduce quality products at best of the prices and represents their manufacturers and brand owners here in India.

#### Challenges faced during expansion

 Hard to find partners for less known brands or startup

- Established players negotiate price to rock bottom, due to many reasons
- Brand positioning is lost in new market
- Regular Business is a challenge
- Trust worthy Business partners, are hard to find
- Long term commitment is missing
- No Loyalty to the brand
- Building Customer Satisfaction and trust
- Wrong, bad promises to customers or prospects
- Customer shall not feel helpless and clueless about product
- Increase in Loss of Sales
- Constant struggle for new orders







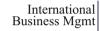
## Restructuring

Transaction advisory, finding partners, private equity, FDI & relative approvals, Corporate structuring, corporate advisory

Banking & Financial Services

Company Matters, Taxation, GST, Import & Export Services, Internal Audits, Statutory compliance, Financial Due diligence Real Estate duediligence, Legal counselling, Legal due-diligence, compliance of Law, Civil and corporate disputes, Corporate Law, Legal Agreements, and





Joint Ventures, collaborations, product sourcing & merchant export, pharmaceuticals, investments, business assessment, entry strategy, culture transformation etc.







Other Specialized Services



Expertise in providing breakthrough leadership to achieve corporate strategies, build coalition to support business growth, implement and manage change to drive organizational performance. Extensive experience with C-Level decision makers of large companies throughout globe.

#### **Area of Expertise**

Business transformation, Sales Initiatives, Project Management, Retail & Distribution, Restructuring and turnaround, Joint Ventures, Growth Strategy, Legal Resolutions

An accomplished Senior Executive with the vision and leadership insights to strategically plan, direct and control company operations to capitalize on emerging business opportunities, by way of creating a Decisive Competitive Edge. Ramneek has proved his consulting capabilities in Investments, Projects and Sales & Marketing. He resulted in major financial structuring for crossborder deals, led significant engagements of joint venture & Collaborations across the globe.

He has advised & consulted many esteemed organizations in Europe, Asia, Israel, Mexico & USA on Investments, Real Estate, Hospitality, Sales, Distribution & Projects.

Expertise in providing breakthrough leadership to achieve corporate strategies, build coalition to support business growth, implement and manage change to drive organizational performance. He is having extensive experience with C-Level decision makers of large companies throughout globe.



Ramneek Kumar Talwar

President



He push boundaries and making sure that improvements are real and significant. With experience in entrepreneurship, management, business planning, financial analysis, software engineering, operations, and decision analysis, Gerard has the breadth and depth of experience needed to quickly understand entrepreneurs' businesses and craft the most suitable solutions.

## **Area of Expertise**

Business transformation, Restructuring and turnaround, Integration, Growth strategy, M&A transaction support, Change Management, Acquisitions

He has over 18 years of North American, European and Asian Manufacturing, Mining and Corporate Finance experience, including change management, planning, project deployment and compliance, utilizing the latest scientific management techniques. Change management with the theory of constraints and theory of profound knowledge tools. He has held titles in senior management and executive tenure, both as a director corporate C-level officer.

Activities include Training Sessions, financial projects, change management, Improvement projects and Transformation projects. He has earned L-3's President's Award . Within 3 years of service at L-3, Mr. Char climbed up the corporate ladder twice! At Feldman Group Axis Lighting, of Montreal/NY, announced Mr. Char as the Restructuring and Correcting Controller.



Gerard Char Managing Partner



Anil is a business savvy management professional with more than 30 years of experience in Sales and Marketing, Relationship Management, Operations Management & People Management. He has served at various senior positions in Akumentis, Adcock Ingram, Cosme Farma, FDC, IPCA to be a few.

He has a working experience and Market knowledge of Delhi, Rajasthan, Punjab, UP, Orissa, Kolkata, West Bengal Gujarat, Mumbai, Maharashtra, MP, Hyderabad, Bangalore and Chennai to be very precise. Anil is highly resourceful in expanding Product coverage across Markets through relationship management and Promotional activities through Medical consultants, Dealers, Stockiest and Chemists. He recently helped setting up two dermatology marketing startups.

### **Area of Expertise**

Sales & Marketing, Operations, Relationship Management, People Management

An effective communicator with excellent relationship with senior level decision makers in Government and Private organizations.

He specializes in handling Dermatology Products, General and Specialty Product mix. Excellent people management, mentoring skills with the ability to train and motivate cross cultural teams in optimizing their performance levels.



Anil Kumar Pundeer
Chief Executive Officer





































































**VOLTAS LIMITED** 



MEGA We care

























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